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Date 8 September 2016

To whom it may concern:

Dear sirs,

We herewith confirm that Mr. R.J.G. Kleiss, former Deputy Director of Nelcon BV, Vice President of Kalmar Industries BV and now owner of Kleiss Cranes Consultants has worked with us for many years in various challenging projects.

Mr. Kleiss has shown to have competence in a wide number of areas such as crane design, terminal development, crane automation issues, project management.

We appreciate his open way of communication and look forward to cooperate in the future should such opportunities pass by.

Regards,



Paul van Bennekom
Manager Infrastructure & Equipment
Europe Container Terminals (ECT)
Paul.van.bennekom@ect.nl
Tel + 31 6 2333 6208

To whom it may concern

Dear Sirs,

It's my pleasure to send this letter of recommendation for Mr. René Kleiss, General Manager of Kleiss Cranes Consultants BV.

This is to confirm that Mr. Kleiss has contributed to a number of projects of APMT, during tenders and in execution of projects.

Mr. Kleiss has shown to be a competent engineer with passion for innovations and developments within our industry.

I can recommend Mr. Kleiss's support in projects where such competence is crucial and trust he will deliver what he promises.

For reference you may contact me.

Yours sincerely,



Theo Scheijven MSc

Head of Equipment & Installations
Global Technical - Asset Engineering

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To whom it may concern,

Dear sirs,

Over many years of development of the Antwerp port we have been cooperating with Mr. René Kleiss. During the many challenges we faced in the design and construction of the port and the terminals, Mr. Kleiss has always been a positive element in our projects. His in-depth knowledge of container cranes and operation of container terminals has been of high value.

We have appreciated his contribution in our projects and can recommend his support in similar ones.

Please do not hesitate to contact me should you have additional questions,

Regards,

MSC PSA European Terminal (MPET)

Dirk Oellibrandt

General manager

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To whom it may concern

Reference: RST-CVP20160801
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Rotterdam, August 01, 2016

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I'm very pleased to provide this letter of recommendation to certify that we have cooperated with Mr. R.J.G. Kleiss, in his previous jobs with Kalmar as well as owner of KCC BV, on various projects concerning, amongst others:

Design of container cranes (TS,RMG,ASC)
Terminal lay-out and development issues
Tender support
Project Management
Innovations

We have experienced in him a highly motivated and competent engineer, an objective listener and good communicator.

The result of his work was always satisfying and we intend to continue our support by KCC BV in the future.

Please direct any question or concerns directly to me. I will be glad to answer them personally.

Yours sincerely

RST

Cees van Pelt

Manager Technical Departments and Projects

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To whom it may concern

Dear sirs,

As Professor Emeritus of Delft University of Technology in the Netherlands, I herewith certify that Mr. R.J.G. Kleiss, managing director of Kleiss Cranes Consultants BV has competence to consult and advise in a wide area of projects within the container handling industry.

I have known René for over 30 years and he has proven to be very knowledgeable in the analysis and problem solving on numerous technical and operational issues, as well as management and procurement. Moreover he has invented and applied many new technical concepts in container handling equipment, showing a combination of a very practical and down to earth approach.

René's involvement in the development of many container terminal projects in various countries has been of great importance.

In case additional information is requested please don't hesitate to contact me.

A handwritten signature in blue ink, appearing to read "Joan Rijsenbrij", enclosed within a large, light blue oval scribble.

Joan Rijsenbrij MSc. Eur. Ing.

Professor Emeritus Delft University of Technology, Transport & Logistics

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